

THE IRISH AUDIO REPORT 2023



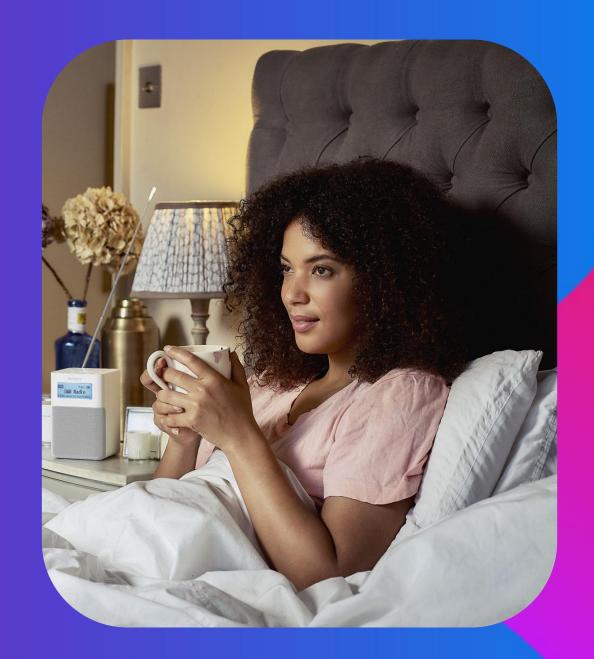


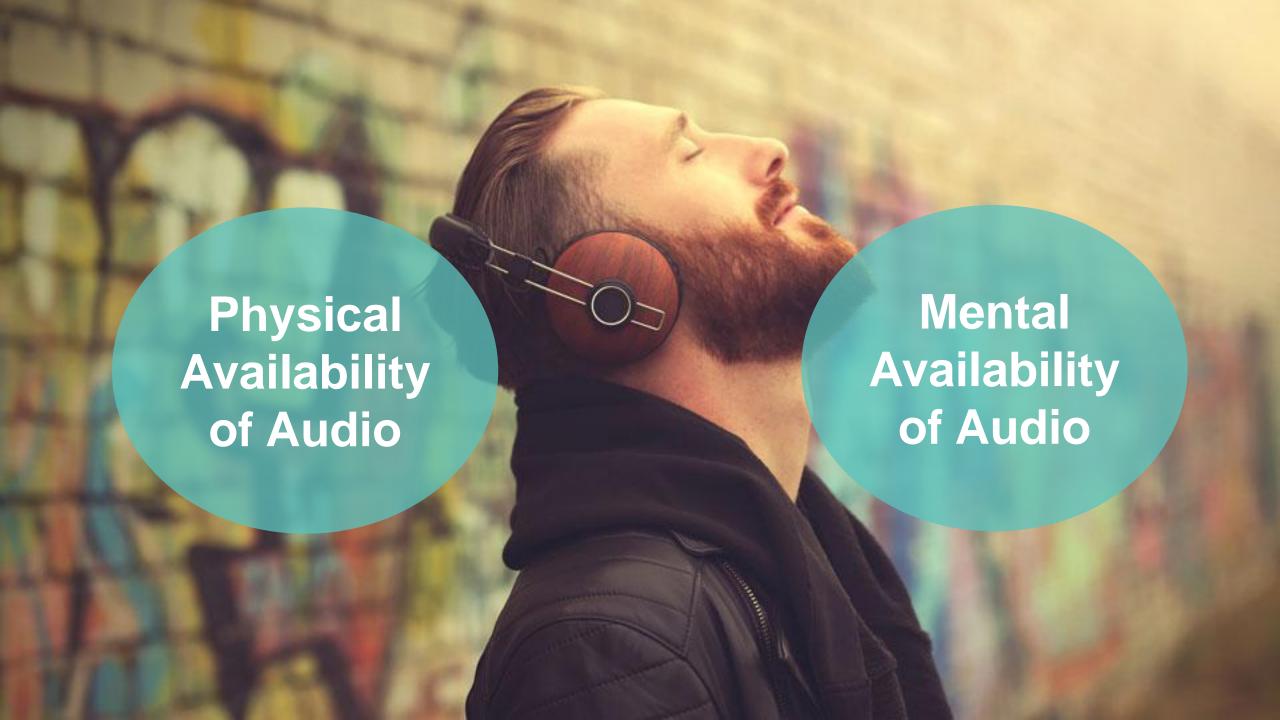
Contents

INTRODUCTION

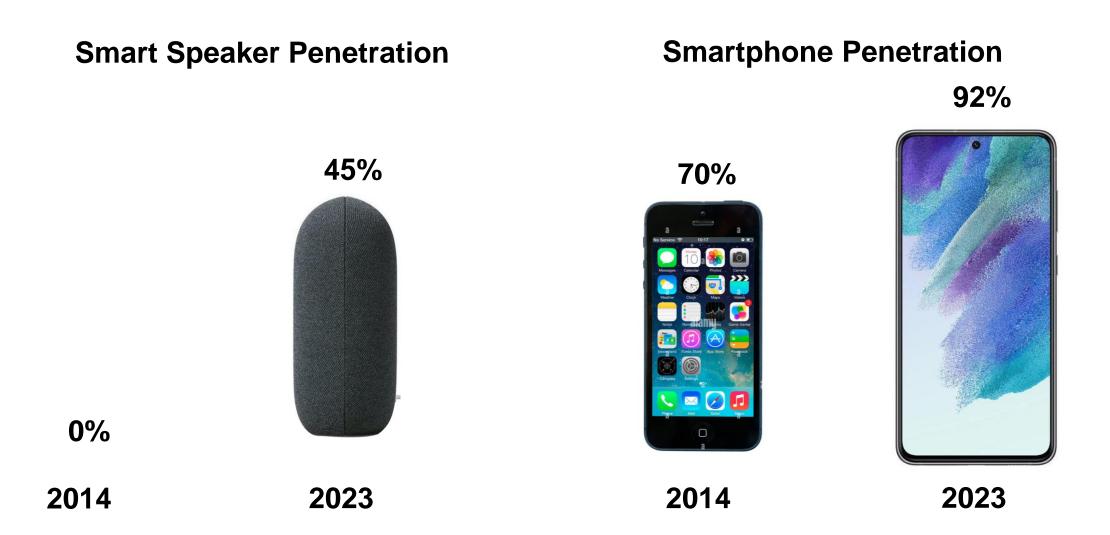
- 1. Core JNLR Data A Re-cap
- 2. Technology Enables Access
- 3. Our Daily Audio Environment
- 4. The Audio Market

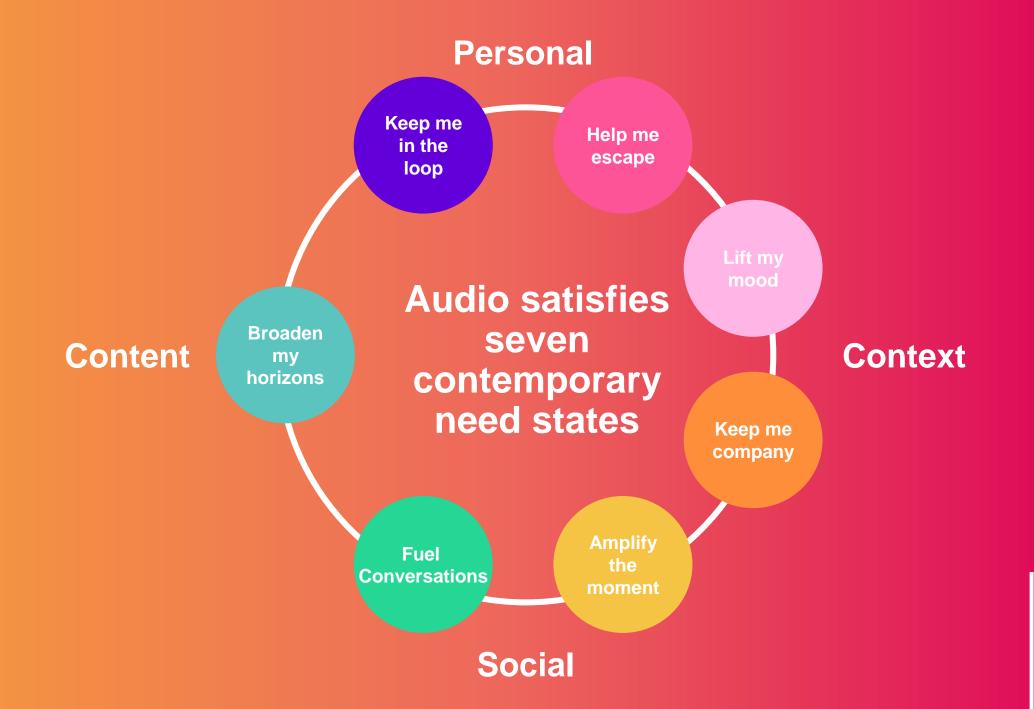
Audio audiences continue to grow





Increased penetration of connected devices makes audio easier to access than ever before







Live radio and on-demand audio formats play complementary roles for listeners

Live Radio

Listening is driven by the need to feel energised/uplifted and more connected with specific social groups/ to the wider world

Podcasts

Listening is led by a desire to learn new things and develop deeper understanding of selected topics

On-Demand Music Services

Listening is centred around mood management





Core JNLR Data - A Recap





80.2%

listen to radio on average day

3.3 million

people listening on average day

4 hrs 7 mins

average time spent per listener per day 13.4 million

total hours per day

Radio is in a very strong position in 2023. More than 3 million listeners tune in every day, listening for a total of 13.4 million hours.

Radio Reach – Average day

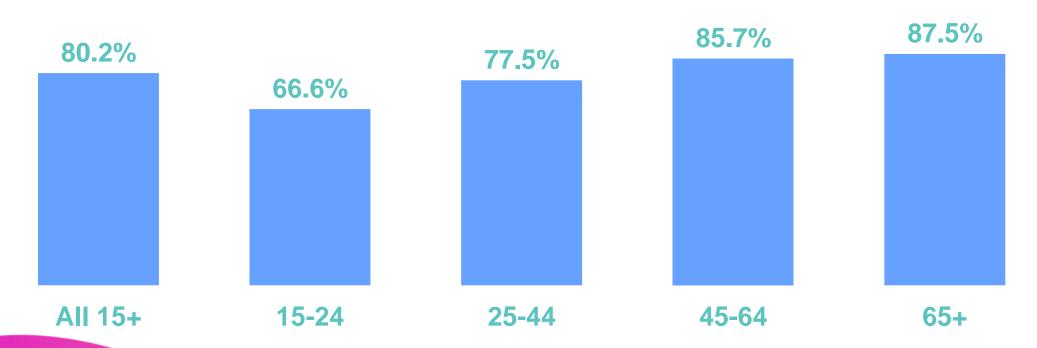


Radio daily audiences have grown over the past 5 years to 3.3 million listeners.

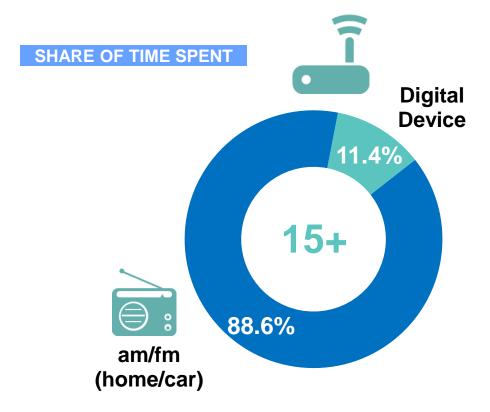
Source: JNLR 2023-2 Core Interview (Jul '22 to Jun '23 – 12 mth data) Base: All 15+

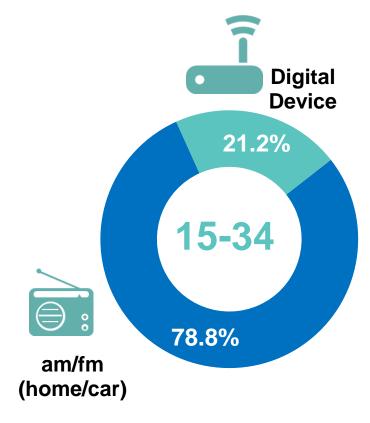
Radio delivers significant reach across all age cohorts.

Radio Reach – Average Day



While most listening to radio happens on the FM radio – more than half million (546,000) listen on digital platforms delivering 11% share of radio minutes on the average day





^{*} Based on share of minutes 7am-midnight, to Irish stations



Technology Enables Access





Irish audiences are highly connected



91%

HAVE BROADBAND ACCESS 92%

OWN SMART PHONE 45%

OWN
VOICE
ACTIVATED
TECH/SMART
SPEAKER

52%

OWN
BLUETOOTH
WIRELESS
HEADPHONES

Almost two-in-five (38%) are subscribing to one or other of these online platforms for audio content







33%

Paid Subscription (Ad free)
Audio Streaming
(such as Spotify Premium)

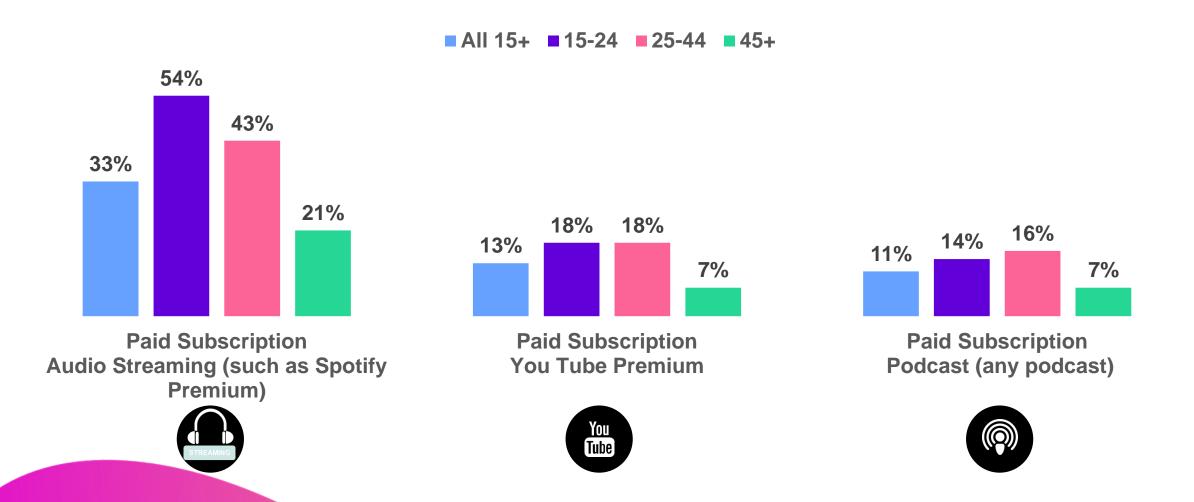
13%

Paid Subscription (Ad free)
You Tube Premium

11%

Paid Subscription
Podcasts

Younger people more likely to pay for audio content





Our Daily Audio Environment





While most audio listening activity happens at home, a significant proportion are listening in the car.

69%
listen to audio at home

70%

use a radio/music system to listen

Technology features strongly in this space. Almost 1 in 3 people listen to audio on a smart phone.

41%
listen to audio in the car

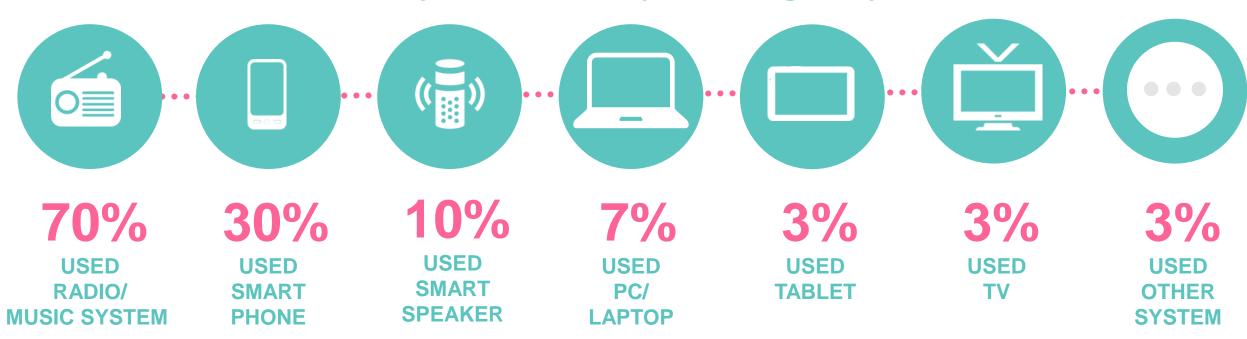
30%
use a smart
phone to listen

Source: JNLR 2023-2 Audio Module (Apr '23 to Jun '23 – 3 mth data)
Base: All 15+

18

While radio remains the most used device among listeners to audio content, significant proportions use a connected device.

Any Audio Activity – Average Day



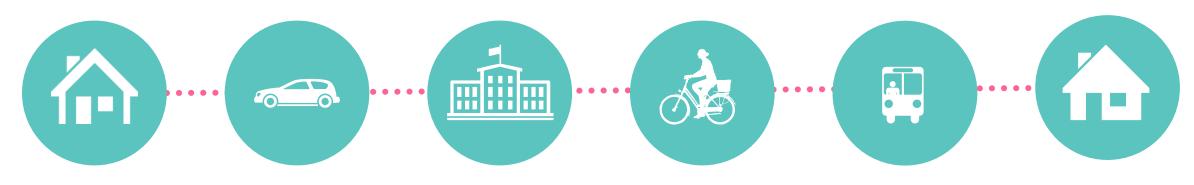
Smartphone most used device among the younger 15-24's

	Audio Activity - Average Day			
	All 15+	15-24	25-44	45+
Used radio/music system	70	49	66	80
Used smartphone	30	60	36	16
Used smart speaker	10	11	12	8
Used PC/ laptop	7	9	8	5
Used tablet	3	2	4	2
Used TV	3	3	4	3

Source: JNLR 2023-2 Audio Module (Apr '23 to Jun '23 – 3 mth data)

Most listening to audio material happens at home





69%

AT HOME 41%

CAR/ VAN 11%

WORK/ SCHOOL/ COLLEGE 11%

OUT WALKING/ CYCLING/ RUNNING 3%

BUS/ TRAIN/ DART 1%

SOMEONE ELSE'S HOME

In car listening has increased marginally and peaks among those in employment

50%

16%

Half of those in employment listen to audio content in car/ van on the average day And almost one in six of this working group listen at work/college

Although most listening happens at home for ALL age groups, younger groups more engaged with audio outside of home compared to older cohorts.

	Audio Activity - Average Day			
	All 15+	15-24	25-44	45+
At home	69	63	63	76
Car/van	41	36	48	38
Work/school	11	13	16	7
Out walking/cycling/running	11	23	13	5
Bus/train	3	11	3	1
Someone else's home	1	4	*	*

Source: JNLR 2023-2 Audio Module (Apr '23 to Jun '23 – 3 mth data)

By the way

Almost one third (32%) of those in employment work from home at least one day per week. Almost half of working graduates work from home on 1+ days.

Source: JNLR 2023-2 Audio Module (Apr '23 to Jun '23 – 3 mth data)



The Audio Market





89.2% active in the audio market on average DAY

> 3.7 million active listeners

97.6% listened to audio content in past WEEK

Almost universal listening - 4.0 million

Source: JNLR 2023-2 Audio Module (Apr'23 to Jun'23 – 3 mth data)

In an innovative and growing sector, radio is the dominant form of audio listening

91.8%

listened to live radio in past week

57.4%

listened to ondemand, online audio in past week

Source: JNLR 2023-2 Audio Module (Apr'23 to Jun'23 – 3 mth data)

Radio is the dominant form of audio listening





92%
LISTEN TO LIVE
RADIO

40%
LISTEN TO
MUSIC
STREAMING

34%
LISTEN TO
YOUTUBE
MUSIC

23%
LISTEN TO
OWN
MUSIC

22%
LISTEN
TO
PODCAST

7%
LISTEN BACK
TO IRISH
RADIO



Listening levels to digital formats are broadly similar to 2022 patterns, There is a small resurgence in listening to our own personal music archives.

All 15+ - Listening Past Week				
	2019	2021	2022	2023
Live Radio	93%	92%	90%	92%
Music Streaming	26%	37%	40%	40%
YouTube Music	36%	36%	35%	34%
Own Music	36%	22%	18%	23%
Listen Back	6%	6%	6%	7%
Any Podcast*	9%	17%	23%	22%

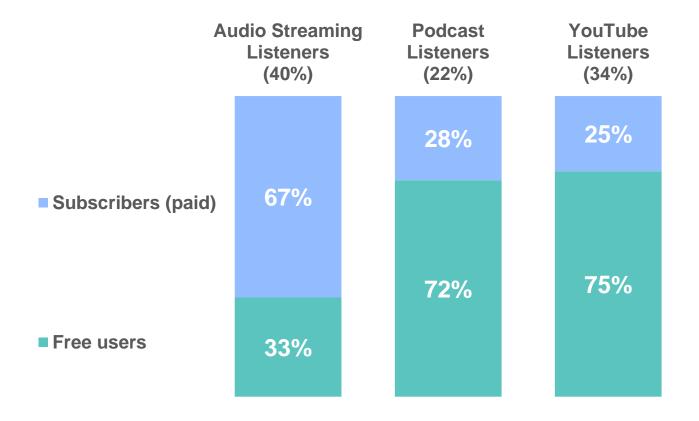
*Change in question text in regard to podcastng – not directly comparable but indicative of trend

Listening to Audio Formats in Past Week

	15+	15-24	25-44	45-64	65+
	%	%	%	%	%
Live Radio	92	87	90	94	95
Listen Back to Irish Radio	7	9	9	8	2
Music Streaming (Spotify & Other)	40	74	52	30	6
YouTube Music	34	57	44	25	10
Own Music	23	34	25	22	14
Any Podcast	22	25	32	19	7
- Irish Podcast	15	16	23	13	6
- International Podcast	14	18	21	11	3

Source: JNLR 2023-2 Audio Module (Apr '23 to Jun '23 – 3 mth data)

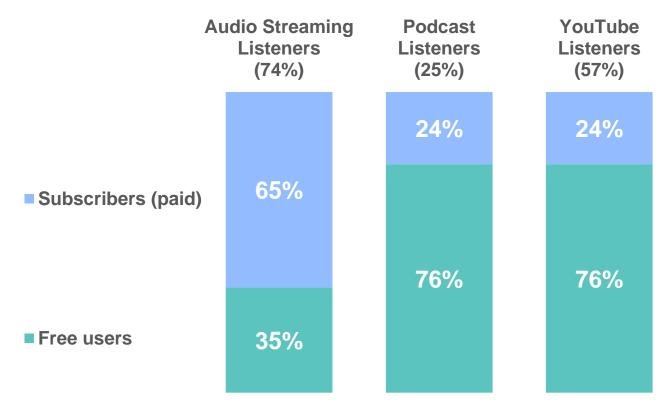
Profile Listeners Past Week



significant proportion of audio streamers are paid up, ad-free subscribers

Source: JNLR 2023-2 Audio Module (Apr'23 to Jun'23 – 3 mth data) Base: All format listeners

Profile Listeners 15-24's Past Week



Caution: Small sample sizes

Similar profile among 15-24's podcast and youtube **listeners** mostly using free service

Source: JNLR 2023-2 Audio Module (Apr'23 to Jun'23 – 3 mth data) Base: All format listeners

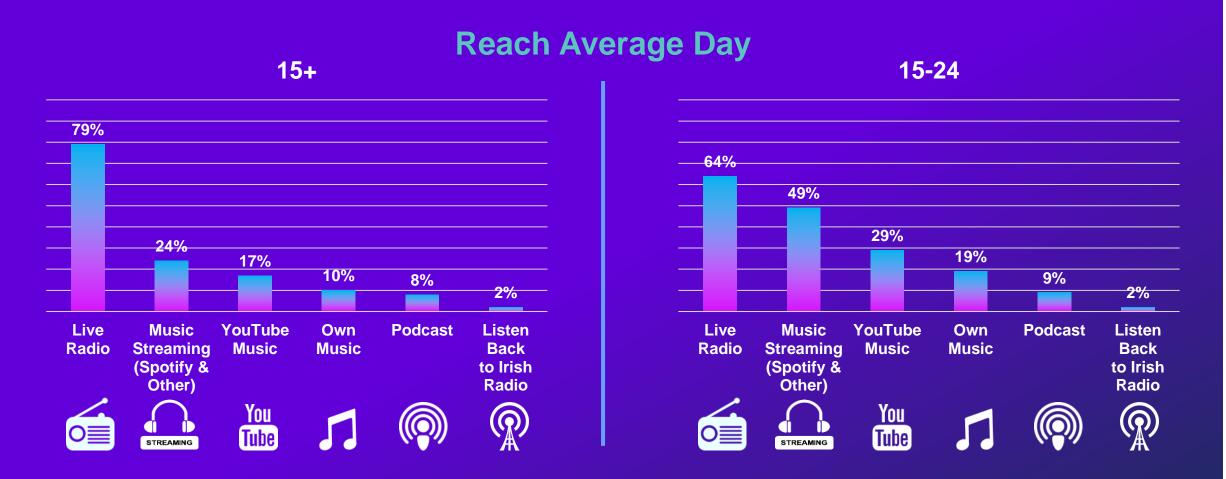


And Now The Daily Picture





Overall, across the country, radio is the #1 choice, by a significant margin.

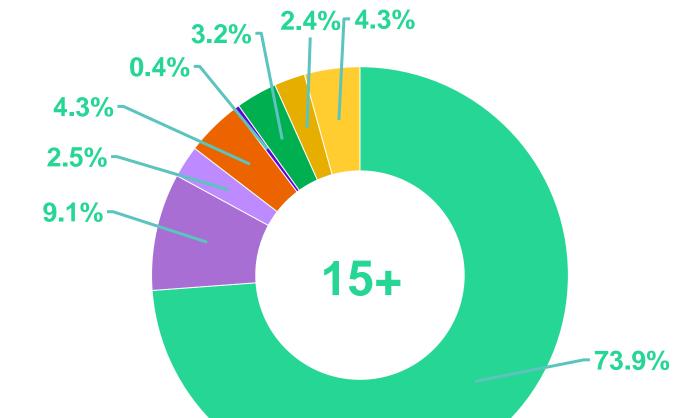


Source: JNLR 2023-2 Audio Module (Apr '23 to Jun '23 – 3 mth data)

Live radio accounts for 73.9% of all time spent on audio.

■ Live Radio

- Music Streaming Paid (Spotify & Other)
- Music Streaming Free
- Own Music
- Listen Back to Irish Radio
- Podcast
- YouTube Music Paid Premium
- **YouTube Music Free**



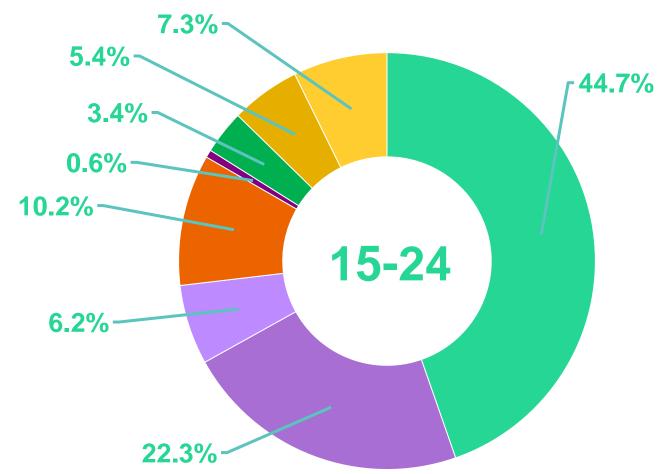
SHARE OF AUDIO – AVERAGE DAY

*Assumes paid up subscribers to Streaming/ YouTube use premium services to listen For 15-24's, live radio has a share of 44.7% of all audio listening minutes

SHARE OF AUDIO – AVERAGE DAY



- Music Streaming Paid (Spotify & Other)
- Music Streaming Free
- Own Music
- Listen Back to Irish Radio
- Podcast
- YouTube Music Paid Premium
- YouTube Music Free



*Assumes paid up subscribers to Streaming/ YouTube use premium services to listen

Audio – Estimated Share of Time Spent – Average Day

	15+	15-24	25-44	45-64	65+
	%	%	%	%	%
Live Radio	73.9	44.7	64.9	82.4	96.0
Listen Back to Irish Radio	0.4	0.6	0.3	0.4	0.1
Any Radio (Live or listen back)	74.3	45.2	65.2	82.8	96.1
Music Streaming (Spotify & Other)	11.6	28.5	15.5	6.8	0.6
YouTube Music	6.7	12.7	10.2	3.8	1.5
Own Music	4.3	10.2	4.3	3.5	1.3
Any Podcast	3.2	3.4	4.8	3.1	0.5
- Irish Podcast	1.4	0.9	2.3	1.2	0.4
- International Podcast	1.8	2.4	2.5	1.8	0.1

Share to live radio has dropped marginally overall (-0.4%) while share for other formats has rebalanced due to a small resurgence in listening to 'own music' and a change in patterns among the younger audience.

Source: JNLR 2023-2 Audio Module (Apr '23 to Jun '23 – 3 mth data)

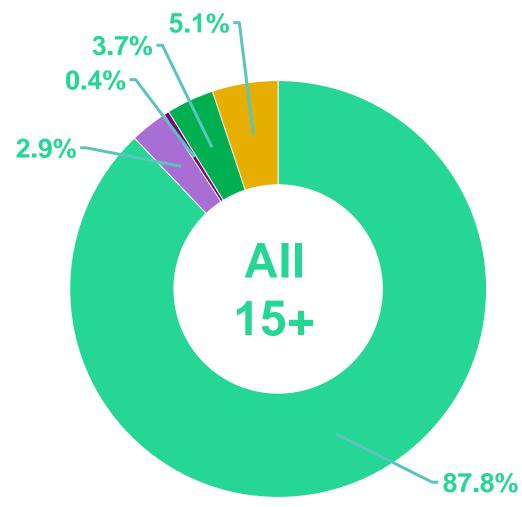
Base: All 15+

Share of 'commercial' audio for all adults



- Music Streaming (Spotify & Other)
- Listen Back to Irish Radio
- Podcast
- YouTube Music

SHARE OF COMMERCIAL AUDIO

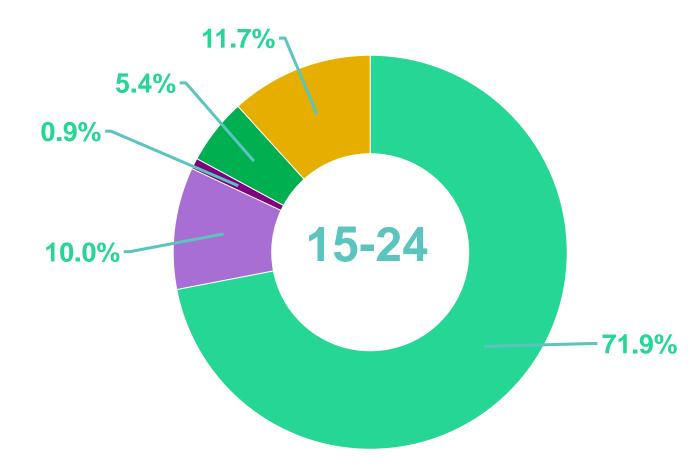


Share of 'commercial' audio for all 15-24's

SHARE OF COMMERCIAL AUDIO



- Music Streaming (Spotify & Other)
- Listen Back to Irish Radio
- Podcast
- YouTube Music



*Assumes paid up subscribers to Streaming/ YouTube use premium services to listen

Summary

- © Between the ongoing strength of live radio and innovation within on demand audio, audio has never been in such a strong position.
- In terms of recency of listening, there is almost universal listening to audio content in the past week (97.6%) and live radio is the dominant player in this field reaching 91.8% of adults. Listening to on-demand, online audio now reaches 57.4% of the population.
- Irish audiences are connected in the digital world. Ownership of smart phones (92%) and smart speakers (45%) enables easy access to audio content at home or anywhere. The growth in ownership of smart speakers has been relatively rapid (+32% points since 2019).

Summary

- © Most listening to audio content happens in the home with seven-in-ten (69%) listening to audio at home on an average day. However, as the country moves back outside of the home, there has been some increase in listening outside the home 41% listening in the car and 11% listening to audio while out walking/cycling/running.
- © On an average day, in terms of time spent listening to audio, live radio has a share of 73.9% of the audio market while on-demand audio has a 26.1% share.
- For the younger 15-24-year-old cohort, live radio achieves the largest share of time spent, 44.7% followed by music streaming (Spotify or similar) at 28.5% and YouTube for Music with a 12.7% share.
- Almost two-in-five adults pay for a subscription service on one or more online platforms either audio streaming (ad free), YouTube premium (ad free) or podcasts.



Thank you.





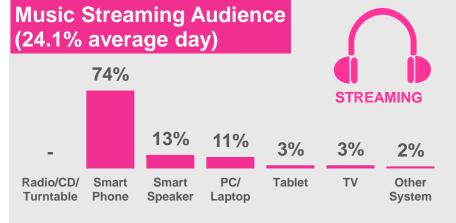


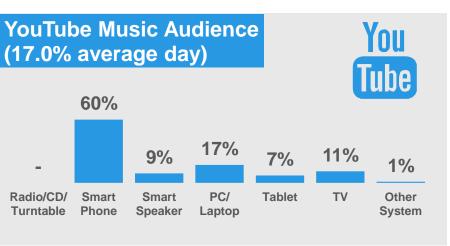
Appendix - Some Extras

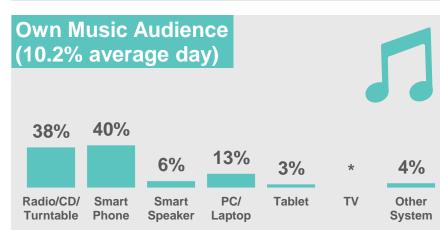


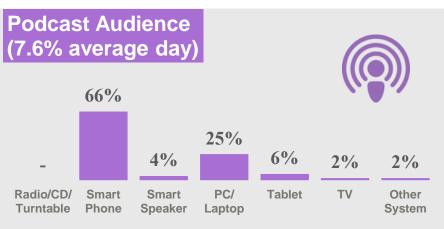


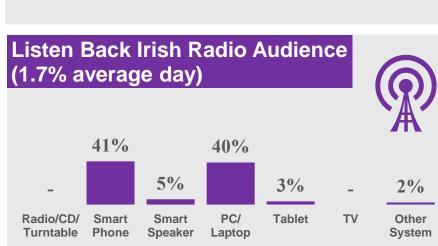
Live Radio Audience (79.3% average day) 87% 9% 8% 2% 1% 1% 1% TV Radio/CD/ PC/ **Tablet** Other **Smart** System Turntable **Phone** Speaker Laptop













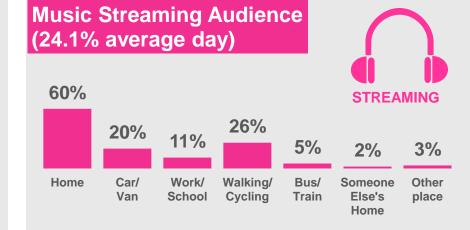
The smart phone is key device among audiences of on-demand audio

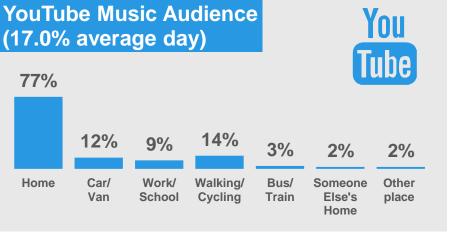
Note: Device analysis based on format audience average day - Some small base sizes

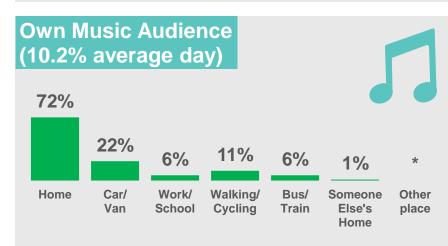
Source: JNLR 2023-2 Audio Module (Apr'23 to Jun'23 – 3 mth data)

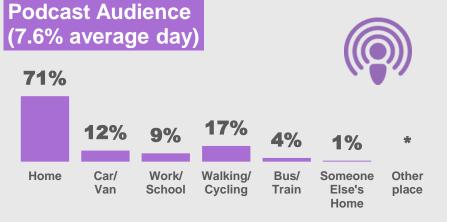
Live Radio Audience (79.3% average day) 70% 48% 9% 3% 2% Work/ Walking/ Bus/ Someone Other Home Van School Train Else's place Cycling

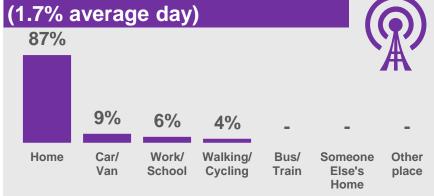
Home











Listen Back Irish Radio Audience

Across all formats, most listening happens at home.

Live radio the biggest format in car environment.

Note: Location analysis based on format audience average day - Some small base sizes

Source: JNLR 2023-2 Audio Module (Apr'23 to Jun'23 – 3 mth data)



Listening on smart speakers has increased marginally again this year whereas listening using other connected devices has dropped back.

Listening x Device Trend						
	2021	2022	2023			
Radio/CD player/Turntable	72 %	67%	70%			
Smart Phone	28%	34%	30%			
Smart Speaker	6%	9%	10%			
PC/Laptop	9%	9%	7%			
Tablet	5%	5%	3%			
TV	2%	3%	3%			
Other System	3%	4%	3%			

*Listening on Average day



While most listening still happens at home, listening outside of the home has increased marginally suggesting more people are listening as they commute/travel about their day.

Listening x Location - Trend						
	2021	2022	2023			
Home	75%	74%	69%			
Car/Van	34%	39%	41%			
Work/ School/ College	9%	11%	11%			
Out Walking/Cycling/Running	8%	9%	11%			
Bus/Train/Dart	1%	2%	3%			
Someone Else's Home	1%	1%	1%			

2021 data was collected from Oct-Nov '20 and May-June'21 (between lockdown periods)

*Listening on Average day

Listening to radio - average day







7%

Listen online - station website

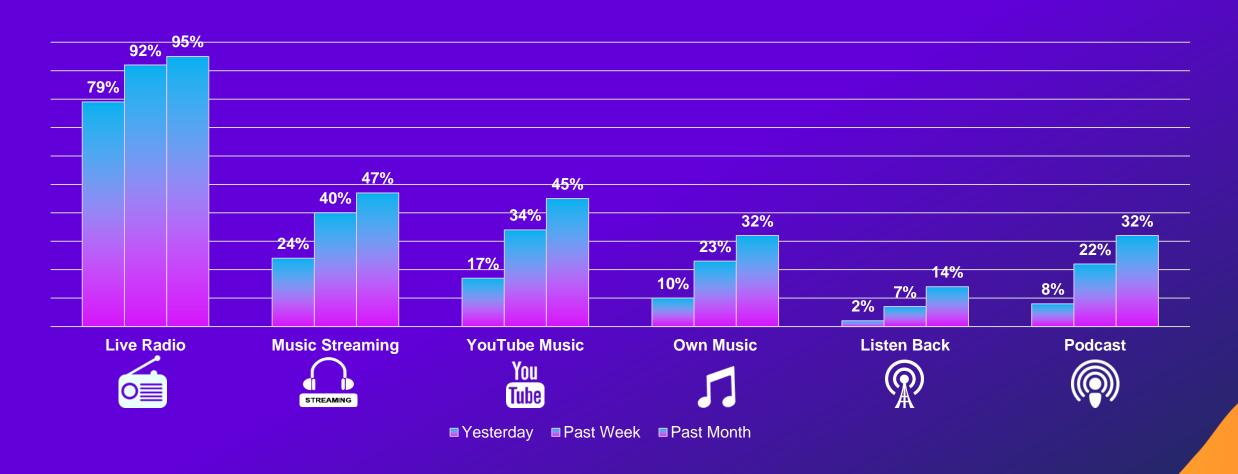
7%

Listen online - radio station app

3%

Listen online
- Irish radio player

Smaller audio formats gather additional occasional listeners on a measure of reach in the past month.



Source: JNLR 2023-2 Audio Module (Apr' 23 to Jun '23 – 3 mth data)

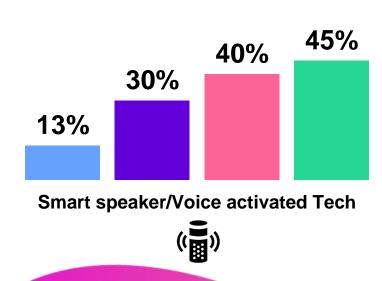
Base: All 15+

Ownership Of Smart Speaker

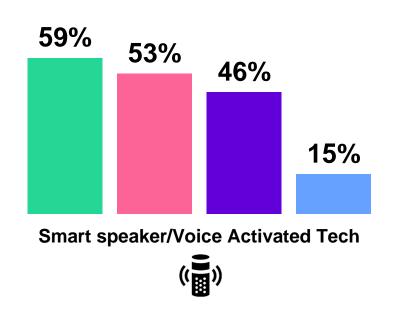


Ownership of smart speakers continues to grow.





Ownership levels higher among the younger age groups but growing across all sectors – most significant growth among 45-64's since 2021.

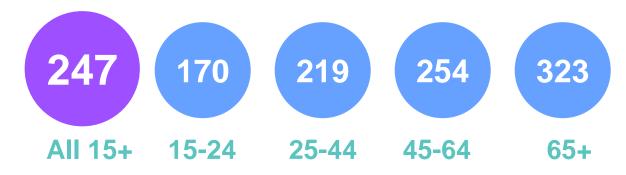


Recap - Average Daily Minutes

x Head of Population



x Radio Listener



Radio engages audiences for more than 4 hours every day.

Notes on Report

- This report is sourced from JNLR data collected in Quarter 2 2023 (April to June 2023).
- The data in this report is based on a large national sample of 3,090 interviews, conducted in home, across all radio franchise areas, among a sample of individuals aged 15+.
- The interview captured information on radio and other audio content.
- The radio data shown in Charts 8-12 is based on the core interview (question 3 to 5) and key analyses presented in July 2023, based on 12-month data, (July 2022 to June 2023).
- Data on the broader audio market is based on the JNLR Audio Module, implemented in tandem with the core interview during the specific 3-month period, April to June 2023. (Please refer to the footnote on each chart to confirm the research base).
- The in-home, face to face, methodology ensures inclusion of all age and regional cohorts and both offline and online communities.